



*imaginative engineering*

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Dear reader,

After many years of an economic slowdown, we were pleased to see that the industry was operating at full capacity again in 2018 and that the outlook for 2019 is also positive.

However, the Brexit situation in the United

Kingdom raises some serious concerns and a decision on how we expect to deal with the changing circumstances will have been made by the time this ETF News reaches you. Being our most important export market, we hope of course that it will become a “soft” Brexit, for which we will basically only have to cope with some additional paperwork. This would also be the best for the British economy, as European and UK businesses will still be tightly linked to each other.

COLUMN

The growth that we are experiencing at the moment and the positive forecast have forced us to extend our office building. Beside creating more working spaces, which we need due to the growth of our engineering team, this enables us to work more efficiently in the planned, new engineering building extension. The planning is that it will become available around summer 2019. We will then be able to concentrate not only our mechanical and electrical engineering, but also our software department there. The result will be that all the engineering disciplines will be together, which makes communication and cooperation easier and more efficient. Again a move forward to increase our quality and efficiency, something which all our customers will benefit from. A substantial number of projects are on the way and many more are on the books for 2019. On the rear of this ETF News, we are highlighting two projects, one dedicated and complex, as well as our most simple cut to order machine.

I sincerely hope that 2019 will be a successful year for both our customers and us, and I hope to meet you at our Domotex booth.

*Ruud Koppens, President*



DOMOTEX

CREATE'N'CONNECT

## ETF participates in Domotex 2019

This world’s leading exhibition in the field of floor coverings will take place from **11th to 14th January, 2019** at the exhibition site in Hannover, Germany.

Domotex is the place where all major floor covering suppliers come together every year to present their complete product range of floor coverings available worldwide.

ETF Machinefabriek B.V. will be participating in this fair and you are very welcome to visit us: **booth number A23 in hall 011**. We look forward to seeing you there!

# Condor Carpets

## A satisfied customer

The relationship between Condor Carpets (Hasselt, NL) and ETF Machinefabriek goes back for decades. In the course of 2018, ETF finished its most recent project for Condor Carpets, involving a complete overhaul of the electrical and software control section of the end of the backing line. We received the following feedback from Mr. Jan Hoekman Jr. from Condor Carpets.



Jan Hoekman Jr.

This ETF line has been operating successfully since 1996, but has now become outdated due to modern control techniques. As reliability for the future is key for Condor Carpets, we asked ETF to investigate the possibilities of updating the controls from the older Siemens S5 technology to the most recent S7 controls,

programmed with Siemens Tia Portal. As a result of this modification, most of the inverter drives also had to be updated. Needless to say carrying out such a major modification of a vital production tool for Condor made us think twice! However, after careful consideration, we decided to order the modification early 2018.

The pre-engineering schedule was tight as the physical intervention had to be executed during the factory summer closing. Together with the ETF project team, the various steps of the modification process had been prepared precisely, enabling ETF to execute the transition without any issues and even to achieve a quicker project handover than had been foreseen. In fact, the line was up and running before the end of our summer break!

Looking back at this intervention, which was not without risk for us, we are very happy with the result and also surprised by some of the unexpected benefits. Next to gaining an advantage in modernized controls and line flexibility, the output of the line has been improved. A profitable outcome which has been achieved due to hard work and which has been carried out in close collaboration between the ETF engineers and our own experienced technical staff.

All in all, we look forward to seeing continuous and reliable production on our up-to-date ETF line in the coming future.

*With kind regards,  
Jan Hoekman Jr.  
Operational Director Condor Carpets*



Compact cut length machines M5635

## JMT Rental Furniture & Floor Coverings

JMT Rental Furniture & Floor Coverings, a European internationally trading company that is operating a.o. in the exhibition sector already owns two ETF M 5635 Cut length machines. Seeing the efficiency that they were able to achieve with these machines, they recently decided to buy another two Cut length machines for their European subsidiaries. The machines enable full rolls to be cut to booth sizes, resulting in a more efficient way of working on the exhibition floors.

The M 5635 is the smallest version of ETF Cut length machines program and is an ideal machine for smaller traders/wholesalers who handle up to about 100 cuts a day.

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# ETF

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