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49 ETF news



Dear Reader,

The world's largest exhibition for textile equipment, ITMA, is quickly approaching. ETF will be present at ITMA for the 13th time, and we are really looking forward to it.

In Milan, ETF will be presenting a versatile rolling machine as its main product for this show. It is a non-woven rolling machine with all possible options for rolling straight and tightly wound rolls, but the technology can also be applied to, for example, carpet and artificial grass.

In this newsletter, you can also read about a recently commissioned ETF cut-length and sorting system consisting of 2 cut-length machines type M 5630 (installed next to each other) and a roll handling and sorting system M 5940 at one of our UK customers. Our sales team can advise you on these types of machines and, of course, about our other products and latest developments as well.

Our new Area Sales Manager, Rob Reijnen, will introduce himself. Some of you may, in fact, know him, as he has worked before at ETF. He is looking forward to meet you in person during the fair.

I hope you will enjoy reading this newsletter and we look forward to welcoming you to our booth during ITMA 2023 and enjoy some Dutch hospitality.

Ruud Koppens, President

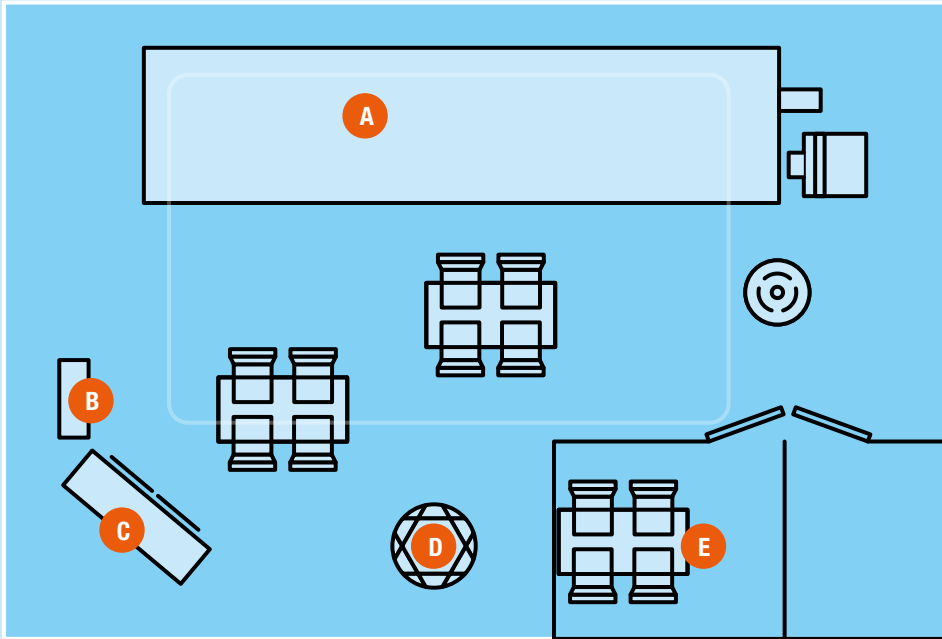
Participation in ITMA Milan 2023

This world's leading exhibition will take place from 8th-14th June 2023 in Milan, Italy. For us, ITMA is an excellent opportunity to show our latest technology and innovations and meet with (new) customers. The ETF sales team would like to welcome you in our booth in Hall 14, booth no. A304.



The ETF stand crew during ITMA Milan, from left to right:
Rob Reijnen, Ton van Haren, Ruud Koppens and Jos Sloesen

ITMA stand Hall 14 / A304



- A** Versatile rolling machine M 5728
- B** Information desk
- C** Video presentation
- D** Presentation column
- E** Conference room

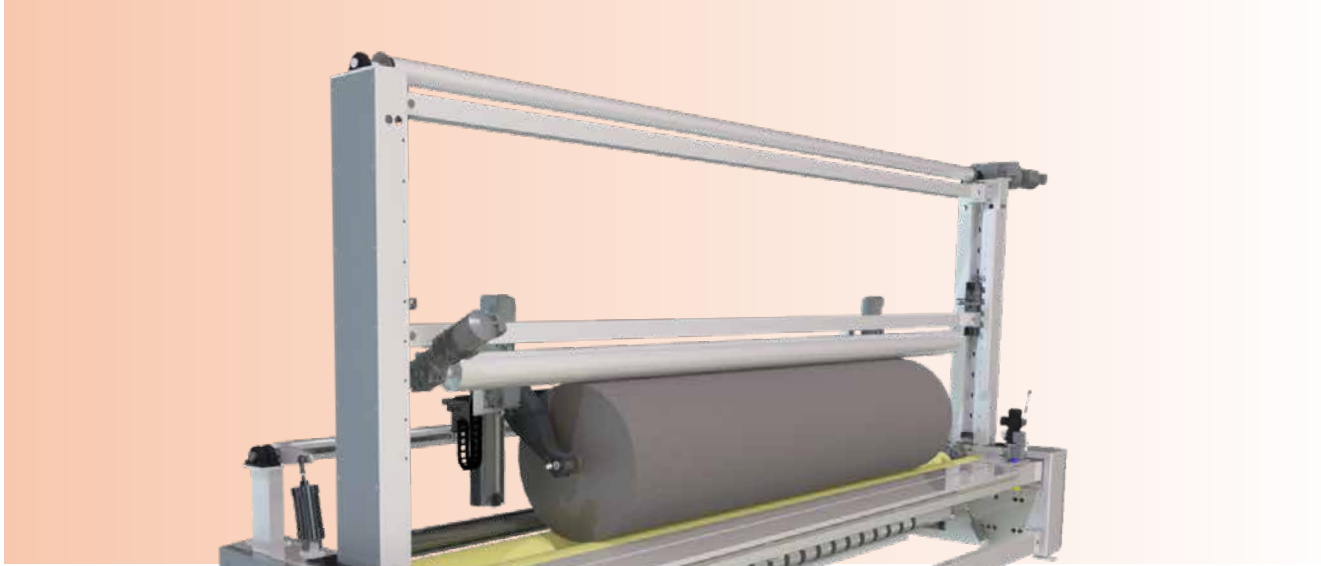
New ETF Cut-length and sorting system operational in UK

As of Q2.2023, Alliance Flooring Distribution will be operational in their new warehouse with a complete ETF cut-length and sorting system. The newly installed machinery includes two M 5630 cut-length machines and an M 5940 roll handling and sorting system with 36 bin locations.

In cooperation with Alliance, we have optimised the concept and layout of the machinery for the most efficient use of floor space and efficient logistics around the installation.

The cut-length system is designed to combine maximising productivity and functionality with guaranteed safety and full process control. The logistics are fully automated, including an automatic tube dispenser, roll transport system, ultra-sonic seal unit, 360° barcode scanner; all of which are controlled through the operator panels. All process information is communicated with the customer's WMS/ERP system, to ensure traceability from unrolling and cutting from the parent roll to loading the cut-lengths from the bin sorting system for further distribution towards Alliance's customers. We offer our customer remote service for initial diagnosis/support to provide them with maximum support.





New at ITMA: **our versatile rolling machine**

At the ITMA exhibition, ETF will introduce and exhibit its new rolling machine type M 5728, which can roll a broad range of materials. ETF engineers have designed this machine in a modular way so that it can be equipped with various options for adapting to the material to be rolled and your requirements. Even switching between different options without needing to (partly) rebuild the machine is possible.

This versatile rolling machine is equipped with many innovative features, such as centre drives and a controlled push roller. These functions guarantee production of very tight rolls, which is essential for clients when rolling items such as non-woven materials or artificial grass. Once the material has been fixed to the core, either automatically by glue or by staples, for example, a driven head moves into the core at both sides and then pneumatically expands to fix the core in place. An intelligent operating system controls the speed of the individual main rollers, the expanded heads and the pressure of the push roller. The pre-set settings of all these items can be chosen via a menu for either the roll-start and/or the further rolling process, to achieve the optimal settings for the different qualities of materials to run on this machine.

The model of the versatile rolling machine on exhibit is also equipped with a double-driven cross cutter. Thanks to direct driving of both the upper and top circular knife, a broad range of material thicknesses can be cut without holding or damaging the material. Furthermore, a layer of glue can be applied on the starting edge of the new roll during cross cutting. By rolling the

material somewhat in the reverse direction, it will be attached to the core automatically, after which rolling the next roll can be started without operator intervention.

Other options for this new rolling machine include:

- easily adjustable main rollers, for working with a large variety of tubes and/or roll diameters;
- an automatic tube dispenser (not shown) for starting rolling fully automatically without operator intervention (in combination with the glue system);
- an optical length-measuring system to measure with an accuracy of more than 0.15%.

During the ITMA exhibition, we will be happy to inform you about all the features and benefits of this versatile rolling machine, and how it can enhance your production process. Of course, we will also gladly inform you at our booth as well about all other ETF machine concepts, related to inspection, rolling, wrapping, roll transport and sorting.



Welcome back to **Rob Reijnen**

After 25 years away, Rob Reijnen (56) rejoined the sales team as Area Sales Manager in March 2023.

After finishing his studies in Mechanical Engineering in 1990, Rob started working at ETF Machinefabriek. He initially took on the role of Sales Engineer and then the role of Area Sales Manager in later years. After 8 years at ETF, Rob decided to pursue his career elsewhere to gain knowledge and experience in other industries and market segments. In these 25 years Rob was always active in international sales roles for custom-made capital goods for a variety of international manufacturers. During these years he travelled the entire world and gained experience in business development and relationship building in many different cultures and industries.

After a handover period, Rob will be ETF Machinefabriek's representative for many regions including Scandinavia, Middle East & Gulf Region, South Africa, Australia and New Zealand.

Visit our stand to get to know Rob personally.



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🌐 etf.nl/machinefabriek
@ sales@etf.nl
☎ +31 (0)495 677000

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