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Dear Reader,

In the latest edition of ETF News (January 2020), I started by wishing you, your family and colleagues a very healthy, happy and successful 2020.

Then, only a few weeks later, COVID-19 changed our lives,

our business and our world. These are very challenging times and many people have lost loved ones or have been effected by the virus. We need to show resiliency, ingenuity and creativity. And sometimes even this is not enough. We have seen that some companies in the industry are struggling to survive. But even in difficult times, opportunities and possibilities arise. Our team is still ready to discuss your plans, challenges and the possible solutions that ETF can offer you to emerge stronger from the crisis.

In this issue of ETF News, our new Operations Director, Koert de Kok, will introduce himself. You can also read about two of our interesting projects that we still were able to complete despite the impact of COVID-19. It has not been easy during these special times, but thanks to the great efforts of all of our team members, we succeeded.

As a recent and positive development, we see that bussiness is recovering. For example ETF was granted an order last week for three large cut length machines, a logistic system and a roll sorting system from an English wholesaler. This shows the market is still confident and moving forward.

Let me finish by once again wishing that you stay safe and healthy. And of course good business!

Ruud Koppens, President

Dinarsu builds new coating line

ETF has once again been asked to supply the end of the new coating line as a subcontractor of the Brückner company which is supplying the entire line.



In 2011, ETF supplied the end of a new coating line at Dinarsu; a Turkish carpet producer which is part of the Merinos Group. Dinarsu has now decided to build another line. Because of their good experience with the first line, Dinarsu preferred ETF to supply the end of the new coating line.

The M 5300 is a fully automatic end of a backing line that runs at a line speed up to 30 meters per minute. The line should be in operation at the end of this year. Despite all COVID-19 challenges, ETF was able to deliver this project according to the original schedule. Given the pleasant previous collaboration, we are happy to once again carry out this project together with Brückner.



Fully automatic vinyl rolling machine for JUTEKS

Smile Fotografie

JUTEKS has decided to replace the semi-automatic rolling machine with the fully automatic vinyl rolling machine made by ETF.

In 2002 ETF installed an offline vinyl finishing machine at JUTEKS in Slovenia, which allows JUTEKS to make ready-made customer rolls from jumbo rolls. A semi-automatic ETF rolling machine (M 5720) was part of this machine. To be able to wind the customer rolls automatically, with an improved degree of quality now this machine is going to be replaced by a fully automatic vinyl rolling machine. Because there is only minimal time to replace the machine on site, the new one has been built up and tested in detail at the ETF factory. Naturally, the new rolling machine (M 6720) meets all the latest safety requirements. This means, among other things, that the rolling section is automatically protected by a moving fence as soon as the machine is in operation. This gives the operators the opportunity to close the roll ends near to the rolling machine while the next roll is already prepared and ready.

Our new Operations Director: Koert de Kok



With almost 20 years of experience in various roles in the automotive industry, R&D and product development (a.o. at TNO, DAF Trucks and Bosch), I started in my current role as Operations Director at ETF this February. My first impression of ETF is the presence of genuine craftsmanship combined with a good understanding of the market and the product. Over the years, ETF has successfully placed many machines for the industry and I realize that, over time, both customer need and technical possibilities evolve. In order to continue to create a good match between your needs and the ETF products, we will continue to invest in both our organization and the product. I am looking forward to meeting you and give my very best to keep improving our products, to suit your needs as good as we can.



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